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# SMILE PHILCODENT

A regular publication of PCDS



## In This Issue:

- PCDS 2024 Family Picnic
- Member Highlight, Dr. Bansi Doescher
- PDM Recap
- 2024 PCDS Student Award Winners

# MEMBER HIGHLIGHT

## DR. BANSI SMILE TEAM

General, Cosmetic &  
Restorative Dentistry  
PhillyMagazine's 2020 - 2024  
Top Dentist  
PhillyHappening 2022 and  
2023 Winner For Dentist  
Incisal Edge Mag's Top Dentist  
40 under 40



Smile Team was established in 2018 by Dr. Banshi Mithani Doescher after spending the prior 8 years working as an associate in private practice. Dr. Doescher's vision was clear: create a modern and relaxed environment with the latest dental technology that is accessible to everyone without cutting any corners.





# BECOMING *DR. BANSI*

## WHERE ARE YOU FROM? WHERE DID YOU GROW UP? TELL US ABOUT YOUR FAMILY.

I grew up in South Jersey, where I've spent the majority of my childhood and adult life. Our family settled just down the street from my childhood home and my parents, who have been the cornerstone of my upbringing. I have two incredible children, ages 6 and 8, whose laughter makes everything worthwhile. They keep me on my toes when I'm not at work.

## WHERE AND WHEN DID YOU GO FOR UNDERGRAD, DENTAL SCHOOL? WHAT WAS YOUR FAVORITE PART OF DENTAL SCHOOL?

I was in a 7-year accelerated program, where I pursued my undergraduate studies at Adelphi University before transitioning to

Tufts School of Dental Medicine. Throughout my dental school years, my favorite moments were those spent working directly with patients, witnessing the transformative power of a confident smile firsthand.

## WHAT DID YOU DO AFTER FINISHING DENTAL SCHOOL? DID YOU WORK ANY OTHER JOBS PRIOR TO YOUR OWN?

After I graduated dental school, I embarked on a fulfilling one-year residency on a Navajo reservation in Arizona. This experience broadened my perspective and instilled in me a profound sense of purpose in providing care to underserved communities. Upon returning back home, I worked as an associate in Philadelphia before opening up my own practice.



# PHILADELPHIA *DREAM*

## WHAT MADE YOU CHOOSE PHILADELPHIA TO LIVE & WORK? HOW DID YOU FIND YOUR OWN PRACTICE? WHAT DO YOU ENJOY ABOUT OWNING YOUR OWN PRACTICES?

Philadelphia's diverse population and culture have always resonated with me, drawing me to its dynamic dental community. After practicing as an associate, I decided it was time to start my own vision for a dental practice. After viewing over 10 spaces, I kept coming back to the same office that was fortunately already built out, but was sparingly used for the four years after it was built out. One of the most important parts of my practice for me was to make our services accessible for all patients. We welcome all insurances including Medicare and Medicaid in order to help patients of all socioeconomic backgrounds achieve the smile they desire.

I enjoy being able to work together as a team and really have a wonderful team that goes above and beyond for patients. I have also really enjoyed scaling our business from one location to four in a little over four years. Each practice has its own unique patient demographic which has allowed me to form wonderful relationships with our patients from various walks of life.



# ADVICE & *DEVELOPMENT*

**ANY ADVICE TO THOSE WHO ARE LOOKING TO OWN THEIR OFFICE? ANY STRUGGLES TO OWNING YOUR OWN PRACTICE?**

Running a practice comes with both good and tough times. You may face challenges such as staff turnover, overhead cost control, and administrative hurdles- but every setback is a chance for you to improve and become better at what you do. My advice is to lean on the support of peers and seek guidance from local dental associations, where you can lean on fellow dental professionals dealing with the same struggles.

**ANY HOBBIES YOU ENJOY?**

I enjoy catching a 76ers or Union game with my little ones. I also enjoy traveling to new places whenever the possibility arises!



**WHAT ARE YOU LOOKING FOR FROM PCDS THAT MAY BE HELPFUL TO YOU AS A MEMBER?**

As a member of PCDS, I seek not only professional development opportunities but also a community where dentists come together to uplift and empower one another. Collaborative learning, networking, and access to cutting-edge resources are invaluable assets that can help each and every one of us enhance our ability to serve our patients.

